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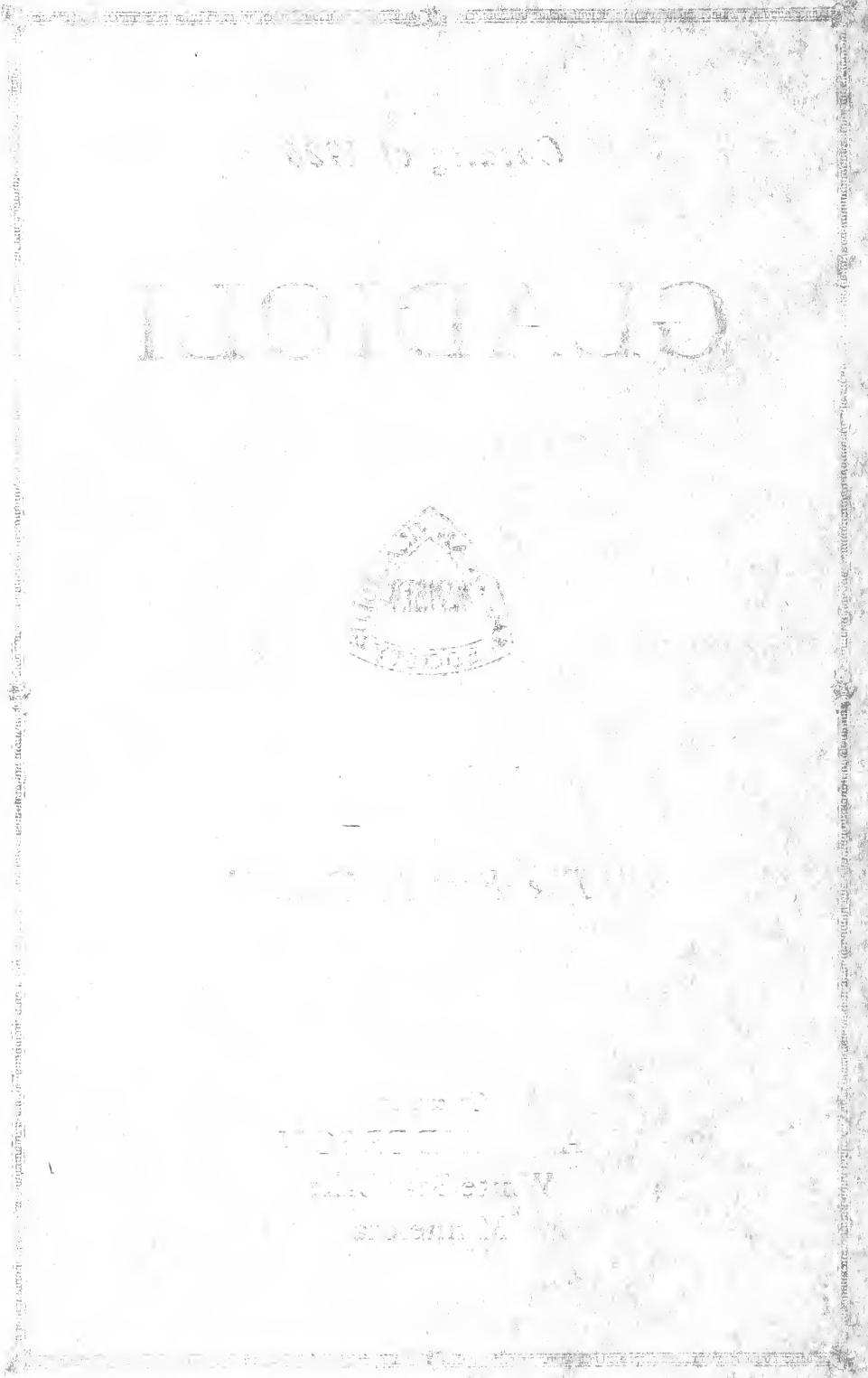
Catalog of 1926

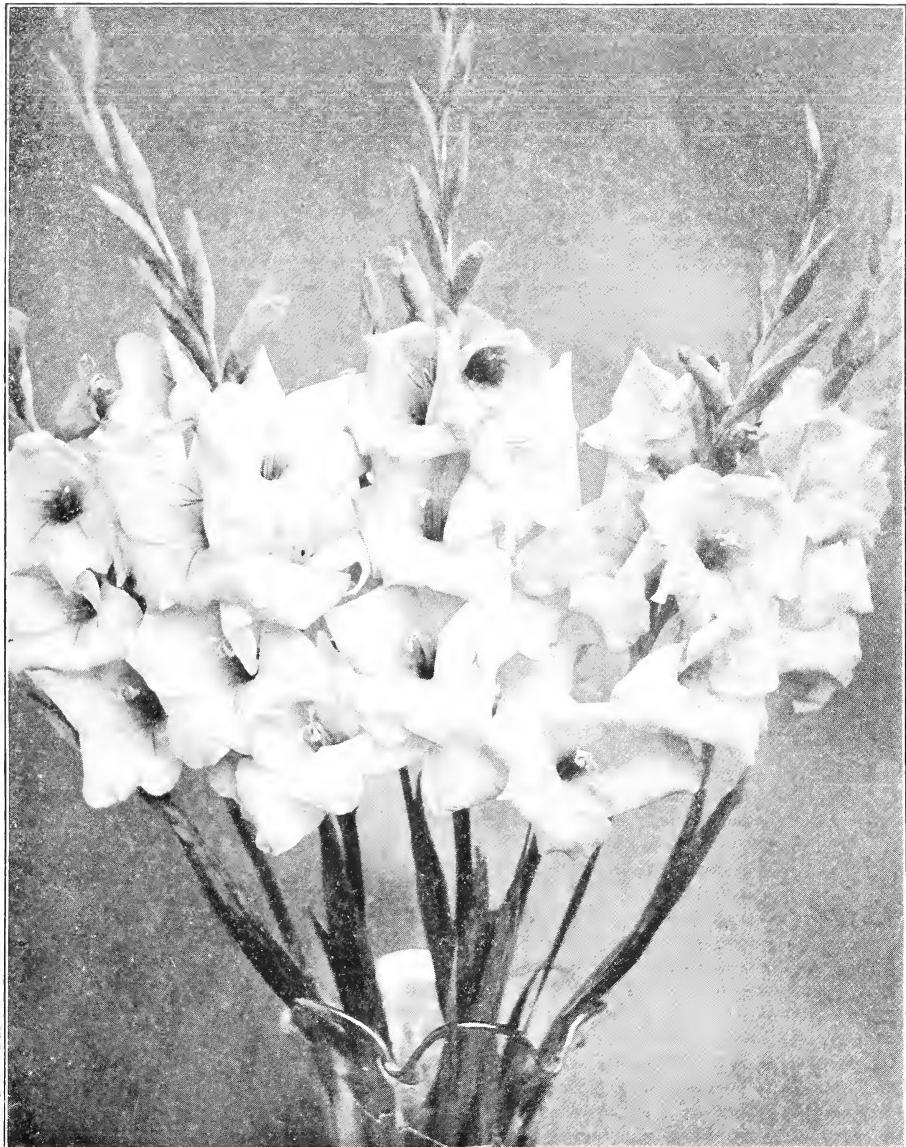
GLADIOLI



"The Best In Glads"

Grown by
A. J. ANDERSON
White Bear Lake
Minnesota





BREAK O' DAY

The above cut will give some idea of the size and beauty of this variety. It is really one of the very finest Glads we have ever seen. Massive spikes with several flowers opening at a time. Blooming extra early, its soft LaFrance pink flowers will always be marketable at high prices. The pink is flushed over a cream ground and the shade is deeper at tips of petals. There is a zone of martius yellow on lower petals with delicate central lines of Brazil red. The most striking extra early variety ever produced.

To Our Friends and Customers

Greetings



With this modest 1926 catalogue goes out to you our heartiest thanks for your generous support in the past; and for the many kind letters expressing your appreciation of our efforts to you, as well as to all the new customers that we may have the opportunity to serve this season, we wish to say that we will always endeavor to deserve your unlimited confidence. Our experience in the past season has been intermingled with both pleasure and grief. We had planned to offer you this year the largest assortment of the "World's Finest Glads," but our ambition did not fully materialize. Providence willed otherwise. While we succeeded in gathering from many lands the newest and most highly recommended varieties, originated by the foremost hybridizers in our own United States, as well as in foreign countries, and even succeeded in growing a fine crop, we were unable to save a very large part of it. We could not overcome the adverse weather conditions at harvesting time, and the very unusual early freeze-up in October destroyed millions of bulbs for us that were still in the ground. Including many new and valuable kinds, more than one hundred varieties were lost completely, which will account for the discrepancy in our earlier calculations. While we cannot hope to ever retrieve our financial loss, our reverses will not deter us from redoubling our efforts in continuing to add to our collection the newest and finest originations as fast as our means will permit, as we will never be content with "Just a good collection." We must have "The Very Best" to offer our friends. We even hope some day to be able to "get up" a real "Glad" catalogue to send you.

In soliciting your valued patronage we wish to state that we are firm believers in the "Golden Rule Motto" and will always live up to that principle to the limit of our ability and understanding.

Yours sincerely,

A. J. ANDERSON and WIFE.

Glad Fans Are Always Welcome Visitors

Our new place is located 12 miles north of St. Paul, Minn., on highway No. 1, and on the newly paved Bald Eagle Avenue, between White Bear Lake and Bald Eagle Lake, just before you cross the Soo Line railroad, and is convenient to reach by automobile or by Bald Eagle Lake Auto Bus from St. Paul. The main travel from the Twin Cities to the lakes and Duluth passes our place. We will always be glad to have you call when convenient to do so, and at blooming time especially, as we hope to always have something new and of interest to the real flower lover. Our soil and climate is ideal for the production of bulbs of best quality, and we hope to make this not only our permanent home, but also the **Home of the World's Finest Glads.**

COME AND SEE US.

Terms of Sale

Important: Many varieties of Gladiolus will bloom well from very small, young bulbs, and in many instances even better than from large, old, overgrown, or bulbs that have been "forced" to produce large flowers. The smaller sizes in well cared for young stock are the most profitable for the grower to plant and for that reason many will not dispose of their young stock unless absolutely necessary. We lost the largest part of our "full grown" bulbs in the early "cold snap" in October, and in many varieties we have only medium size to offer. This stock is mostly first year from bulblets grown in new, sandy loam soil in our dry atmospheric condition where the very best quality bulbs are produced. No effort or expense has been spared in caring for and curing our stock to keep it in the best growing condition for next spring's planting, and should prove most satisfactory in any climate suitable for the growing of glads.

On account of an ever increasing demand for young bulbs in smaller sizes, especially in the newer and rarer kinds, and with our inadequate facilities to handle a large volume of correspondence promptly, we are going to list our bulbs in three sizes.

Large, indicated by "L" in connection with the price, will include bulbs 1, 1 $\frac{1}{4}$ and 1 $\frac{1}{2}$ inches in diameter—some varieties larger—none smaller, usually termed "Large Blooming Size."

Medium, indicated by "M." This size runs from $\frac{1}{2}$ to 1 inch in diameter and is much in demand by those who grow for flowers and increase of their stock both.

Small, indicated by "S." This size ranges from $\frac{1}{4}$ to $\frac{1}{2}$ inch in diameter and is only offered in new or more expensive kinds, and will be of interest to those who want to "get a start" with certain variety at a small cost. While many of this size will bloom the first year under favorable conditions, "too much" should not be expected. We shall be liberal in grading as well as in count as far as we have the stock.

Order early as our supply is by far not equal to the demand. We will be "sold out" of certain varieties long before the end of the season. When orders are sent later it is well to name a second choice, as we **never substitute** only with your permission, otherwise we promptly return your money for any part of your order we are unable to furnish.

Early orders will be well "rewarded" in more liberal count or "extras." A gentle "hint" at what would be most acceptable would help us to please you.

Terms: Cash with order amounting to \$5.00 or less, and orders amounting to more than \$5.00, a deposit of 25% will hold until March 15. Balance in advance of shipment. No C. O. D. orders can be sent to unknown customers. **No orders** can be filled after May 1. We are then in the midst of planting. Minimum orders, \$1.00.

All orders from this catalogue for \$3.00 or more will be sent **prepaid and insured** to any part of the world reached by parcel post or express.

Foreign Customers: Please make remittance in **Postal Money Orders.** Personal checks at par from any part of U. S. A.

Special Offer for Early Orders: In addition to our greatly reduced prices and "extras" with every order, we offer a **cash discount** on all orders received from this catalogue **before March 1, 1926.**

5% off on orders for \$3.00 to \$10.00.

10% off on orders for \$10.00 to \$25.00.

15% off on orders for \$25.00 to \$100.00.

20% off on orders for \$100.00 to \$200.00.

To Dealers and Growers: Many of the most desirable varieties described in this catalogue as well as small sizes and cormels will be supplied in wholesale quantities at lowest prices. You should have our **Wholesale List.** A postcard will bring it.

Guarantee: We guarantee our stock to be true to name, and of good growing quality. We cannot assume any responsibility for results, as conditions under which they are grown are beyond our control. Should any bulb we send out not bloom "true to name," we will gladly replace it two for one, or refund the price paid for same.

Reference: First National Bank, White Bear Lake, Minnesota.

Remittance should be made payable to A. J. Anderson, and all correspondence addressed to

A. J. ANDERSON
Gladiolus Grower,
White Bear Lake,
Minnesota.

Thank you.

Culture of Gladioli

Location: The Gladiolus is easy to grow. It will do well in any good garden soil. A rich, sandy loam is, no doubt, the best. Gladioli is a sun-loving plant, therefore deep shade should be avoided. A location with full sun is best, except in very hot climates where partial shade during the hottest part of the day would be preferable. Don't plant your "Glads" along the foundation of a building nor under or near to large trees or shrubs that will rob them of both moisture and nourishment.

Preparation of Soil: An ideal way would be to have the ground plowed or spaded deeply in the fall with a liberal dressing of well decayed cow manure plowed or spaded in, leaving the ground in a rough condition over winter. As soon as dry enough in the spring, it should be plowed or spaded again, but no manure should be added at this time. Before planting, the ground should be well pulverized, the finer the better, and all trash and rubbish removed.

Planting can be started as soon as the soil is in good workable condition in the spring when it begins to warm up, and all danger of hard freezing is past. For the convenience in cultivating it is best to plant in rows 20 inches or more apart—24 to 30 inches is better, as it is easier getting around at blooming time without breaking off the buds. Large bulbs should be planted in trenches from 4 to 6 inches deep and small bulbs in proportion to size. A $\frac{1}{4}$ -inch bulb should not be planted deeper than 2 to 3 inches. In light, sandy soil deeper planting is recommended and shallower in heavy loam or clay soil.

Cultivation can be started soon after planting is finished by raking the surface over the rows. Weed seeds germinate very readily at this time and can be killed much easier and quicker before they get a good start and before they have time to even get through the ground than after they have developed into sturdy plants. A good time to kill them is on a sunny day when the ground is dry enough to work well. Care should be taken so as not to break off the young shoots as they begin to appear in the rows. As soon as the plants are well established, a good fertilizer may be used to advantage. If the land has not been enriched the previous year, pulverized sheep manure scattered thinly and evenly along the rows and well raked or cultivated in, or if old barnyard manure can be had, it can be used in this way with good results. Steamed bone meal can also be used between the rows in much the same manner. If the season is dry, a good watering is needed after each application of fertilizer. If soil is very poor, repeat this operation every week or 10 days. In the meantime cultivate often, the more the better. As soon as the top soil is dry enough to work well after each rain or watering, rake or cultivate. Even if there are no weeds the soil needs to be stirred and kept open for other reasons as well to obtain best results. Deep cultivation may be practiced when

the plants are small. As they grow it should be gradually made shallower. When flower spikes begin to shoot up, cultivate only 1 to 2 inches deep. From this time on only the surface of the ground should be stirred, so as not to injure the tender feeding roots.

Watering: Where a good supply of water can be had and the natural rainfall is not sufficient to keep the ground moist, don't let your "Glads" suffer from thirst. A good soaking once a week is needed at the time the buds begin to form and from that time on during the blooming season. A light sprinkling daily is more harmful than none at all. In very heavy clay soil, watering can easily be over done, as Gladioli require plenty moisture, but simply can't stand "wet feet." At all times, as soon as the surface soil is dry enough, cultivate. If you want good bulbs to plant another season, continue to cultivate, even after blooming season is over.

Cutting: When the finest blooms are desired, the spike should be cut as soon as the first bud has opened (early morning is best time) and allowed to open inside rather than out in the hot sun. Place the stems in a deep vase with fresh, cold water, which should be changed daily. Wilted flowers should be pulled off as soon as they appear and the stems shortened in same proportion, with a slanting cut. The flowers will last longer if kept in a cool place over night, but avoid draft. If good bulbs are desired, as much foliage as possible should be left on the plant. To develop a good bulb at least 4 leaves are necessary—more is better.

Digging: As soon as the tops begin to turn brown, or as soon as killed by frost, the plant should be lifted and the tops cut off close to the bulb with a sharp knife or shears. Keep the bulbs in a dry, airy place to cure for a couple of weeks, with protection against frost. As soon as well dried, the old bulbs and roots can easily be removed and made ready for storing away for the winter.

Storing: The bulbs can then be placed in shallow boxes or crates; baskets or paper bags will do for small lots. Place in a cool, frost-proof place in the basement (a temperature of 40 to 45 degrees is best). In wintering over valuable varieties, it is well to look them over occasionally. If air is too damp, the bulbs are apt to mold. If too dry, they will shrink up too much. Keep your bulbs in the best condition possible during their period of rest and you will be well rewarded with fine flowers the next season.

THE AMERICAN GLADIOLUS SOCIETY

If you are interested in this wonderful flower you should without delay apply for membership in the American Gladiolus Society. For only \$2.00 you become a member and you also receive the society's Official Monthly Bulletin, a real magazine, each number of which is worth the entire cost, as it is devoted exclusively to the gladiolus. Send your application and \$2.00 to the Secretary, John C. Davis, 77 South Ave., Rochester, N. Y.

OUR 1926 OFFERINGS

With Names of Originators

- ADMIRATION** (Kunderd)—Extra fine, tall plant. Almost perfect "America" pink shade with large, light violet rose throat. Distinct and fine.
 " L"—Each, 25c; 3 for 65c
- ALLEN V. BUNCE** (Bill's Origination)—Livid orange yellow with clear central lines of deep claret. Large, well expanded winged flowers, gracefully placed on wiry stalks. This variety was the sensation of the exhibit at the Rochester Exposition in 1922. Destined to become immensely popular as soon as there is stock available....." L"—Each, \$1.50; 3 for \$4.00
- AL SHIRA** (Kunderd)—Large, very dark wine red, almost black throat.
 " L"—Each, 15c; Doz., \$1.50
- ALTON** (Kunderd)—A wonderfully ruffled variety of finest orange color. A magnificent new gladiolus. Winner of many awards....." L"—Each, 35c
- ANNA EBERIUS** (Deiner)—Deep Rhodamine purple, shading into very deep bordeaux center....." L"—Each, 15c; Doz., \$1.50
- BARON J. HULOT** (Lemoine)—Dark violet bordering blue.
 " L"—Each, 10c; Doz., \$1.00
- BLUE JAY** (Groff)—Bluish lavender, shading lighter in throat. Lower petals have a pansy-purple blotch tipped in cream. Spike slightly curved but graceful. Many flowers open at one time...." L"—Each, 20c; Doz., \$2.00
- BLUE RIBBON** (Kunderd)—A grand dark lilac blue, almost self color. Large flower, five to six open at a time. Unusual.." L"—Each, 50c; 3 for \$1.25
- BLUSHING BEAUTY** (Kunderd)—Opening buds blush pink, flowers softest blush with dainty pink throat lines—many open. A real dainty and refined new ruffled variety....." L"—Each, 25c; Doz., \$2.50
 " M"—Each, 15c; Doz., \$1.50
- BREAK O' DAY** (Bill's Origination)—For description and illustration see page 1....." L"—Each, \$15.00; 3 for \$37.50
- BYRON L. SMITH** (Kunderd)—One of the most refined. Lavender pink on white ground; a fine cut flower. Color equal to a choice cattleya orchid.
 " L"—Each, 15c; Doz., \$1.50
 " M"—Each, 10c; Doz., \$1.00
- CAPTAIN BOYNTON** (Boynton)—One of the nicest lavender colors in existence, with little darker spot on lower petals. Large flowers well placed on stems. A beauty....." L"—Each, 50c; Doz., \$5.00
 " M"—Each, 30c; Doz., \$3.00
- CARMEN SYLVA** (Prestgard)—Pure snow white, throat slightly penciled lilac, almost a self-color; stem tall, slender and wiry, always straight, excellent for cutting and one of the very best whites for the price.
 " L"—Each, 15c; Doz., \$1.50
- CATHARINE COLEMAN** (Coleman)—Tall grower, carries many buds correctly set which expand into wonderful flowers of a rich coral pink with slight American Beauty marking in throat which does not detract from the color but enhances it. In a class by itself....." L"—Each, \$1.00; 3 for \$2.50
 " M"—Each, 60c; 3 for \$1.50
- CHALLENGER**—Large and vigorous plant. Giant dark rich velvety red, solid colored flowers. A fine variety....." L"—Each, 15c; Doz., \$1.50

CRIMSON GLOW (Betscher)—A very large, wide open glowing crimson. The flowers are of fine form and exceedingly well placed on the spike. A vigorous grower and by far the best crimson.....“L”—Each, 10c; Doz., \$1.00

CRINKLES—Deep peach blossom pink. Intensely ruffled.

“L”—Each, 50c; 3 for \$1.25; Doz., \$5.00
“M”—Each, 30c; 3 for 75c; Doz., \$3.00

DEFIANCE—Very large and massive. Tall, many flowers open. Delicate blush white, fine throat. A grand garden variety..“L”—Each, 20c; Doz., \$2.00

DIANA (Zeestrateen)—Wonderful shade of deep rich mellow blood red. This variety has every good quality that goes toward the making of a high-grade Gladiolus. Those who know this variety best, unhesitatingly pronounce it the finest red Gladiolus ever originated. It is rapidly becoming the favorite red variety.....“L”—Each, 15c; Doz., \$1.50

DIENER'S AMERICAN BEAUTY—Brilliant American Beauty color. Throat creamy yellow striped with ruby. One spike opening a large number of flowers at one time forms an immense bouquet. Flowers very large.

“L”—Each, 50c; 3 for \$1.25
“M”—Each, 25c; Doz., \$2.50

DR. ELKINS—A true sport from “Mrs. Frank Pendleton.” Same large and showy flower, but the original rose pink has changed to a white and the large throat blotches to a fine shade of lilac blue. A distinct and classy flower and a decided acquisition.“L”—Each, 50c; 3 for \$1.25; Doz., \$5.00
“M”—Each, 30c; 3 for 75c; Doz., \$3.00

DR. F. E. BENNETT (Diener)—Deep peach red overlaid with flame scarlet. Lip speckled ruby and white. Most fiery red imaginable. Flowers of the very largest size with many opening at once. Exceptionally well placed on the stem. This has been named in honor of the President of the American Gladiolus Society.....“L”—Each, \$1.00; 3 for \$2.50
“M”—Each, 75c; 3 for \$1.88

DR. W. VAN FLEET (Kunderd)—Extra tall and slender plant, flowers of remarkable form and large size. A magnificent shade of delicate rose pink, deeper at edges of all petals. Throat of softest canary or cream tint, beautifully blended. A very extra variety.....“L”—Each, 25c; Doz., \$2.50
“M”—Each, 15c; Doz., \$1.50

DUCHESS OF YORK (Dames)—Seedling of “Baron Jos. Hulot,” also an improvement of same. Much larger flowers of a beautiful purple blue color. Erect stems, vigorous growth and firm substance of flower. Also it multiplies very rapidly. Dr. F. E. Bennett's report of October 3, 1923: “Extra fine for a dark blue, throws out tall, erect stems, with blooms well placed.”

“L”—Each, 50c; 3 for \$1.25
“M”—Each, 30c; 3 for 75c

E. J. SHAYLOR (Kunderd)—Tall, strong plant and very large, beautiful, pure, deep, rose-pink flowers. A grand ruffled variety and good grower.
“L”—Each, 10c; Doz., \$1.00

ENIGMA (Kunderd)—Tall plant with large flowers. Strikingly striped red, white and blue. Is all that the name implies..“L”—Each, 30c; 3 for 75c

EVELYN KIRTLAND (Austin)—A large, wide open flower of rose pink in center with brilliant scarlet blotch on lower petals. Spikes long and graceful. One of the most beautiful pink varieties.....“L”—Each, 8c; Doz., 75c

FERN KYLE (Kunderd)—Large ruffled flower of finest creamy white color. This variety was introduced at \$25.00 per bulb.

“L”—Each, \$1.00; 3 for \$2.50
“M”—Each, 75c; 3 for \$1.88

FLORA (Velthuys)—Rich yellow, nearly a self-color—except for a few tiny markings in throat. The large lily-like flowers are compactly placed on very strong flower spikes. "L"—Each, 10c; Doz., \$1.00

GIANT MYRTLE (Kunderd)—Much larger, showier, softer pink than "Myrtle." Probably Kunderd's best achievement; large, soft delicate pink, blending to white towards the center. Somewhat difficult to grow, but will respond to good treatment and should be in every high-class collection.

"L"—Each, 50c; 3 for \$1.25
"M"—Each, 30c; 3 for 75c

GOLD (Hoeg)—Pure golden yellow, throat a shade deeper, slightly dotted and streaked, almost self-color. Large flowers, many open at a time and perfectly placed "M"—Each, 15c; Doz., \$1.50

GLADDIE BOY (Bill's Origination)—This variety was one of the outstanding new productions at the New England Gladiolus Society Exhibition at Boston this past season. The Massachusetts Horticultural Society voted it a Special Award of Merit. At the American Gladiolus Society Exhibit in New York City GLADDIE BOY was again in evidence, winning the class for "Most Beautiful Basket of Glads" as well as the class for "Most Artistic Table Decoration." It is of the semi-primulinus type retaining the delicate characteristic coloring but in form more massive. Flowers are well expanded with only slight hooding effect, the mature bulbs throwing spikes with 18 to 20 buds and opening 6 to 8 perfect flowers at a time. The color is distinctive, the general effect being a Grenadine pink, gradually blending with straw yellow deep in the center. To further enhance its beauty, the petals are most gracefully frilled. "L"—Each, \$7.00; 3 for \$18.00
"M"—Each, \$4.00; 3 for \$10.00

GOLDEN DREAM (Groff)—New, introduced by Campbell Bros., Simcoe, 1925. A sensational new variety and the best yellow in commerce. Has the height, strength and habit of Golden Measure, with the heavy, thick petal of that variety. Clear, deep yellow of the same shade as the Holland prim Souvenir. An occasional flower will show a decided hood, especially from a young bulb, but at its best this variety is strictly in a class by itself. The flowers do not open wide, but are of unique and most attractive form with all petals uniformly and evenly rolled back, 5—6 open. "L"—Each, \$15.00
"M"—Each, \$10.00
"S"—Each, \$5.00

GOLDEN MEASURE (Kelway)—A large, fine yellow, self-color, well formed flower spike, tall and strong plant. "L"—Each, 15c; Doz., \$1.50

GOLDEN SALMON (Kunderd)—A truly wonderful ruffled Gladiolus of beautiful golden yellow and salmon red or pink shades—beautifully blended. An extra choice and distinct kind. Very unusual and grand. "L"—Each, \$8.00

GOLIATH (Velthuys)—Deep purplish wine color, nearly same color as "Empress of India," but much larger and stronger grower.

"L"—Each, 10c; Doz., \$1.00

HENRY FORD (Deiner)—Very dark rhodamine purple, shading into deeper tones near the center. Color very clear like Anna Eberius, but much larger and clearer "L"—Each, \$1.00; 3 for \$2.50
"M"—Each, 60c; 3 for \$1.50
"S"—Each, 30c; 3 for 75c

HERADA (Austin)—A beautiful, large, glistening mauve. The blooms are well placed on good, straight spikes. "L"—Each, 8c; Doz., 75c

HOOSIER (Kunderd)—A giant flower of finest salmon rose. Throat blotches as large and beautiful as in "Mrs. Frank Pendleton." Color of blotches, violet maroon "M"—Each, 20c; Doz., \$2.00

INDIAN MAID (Kunderd)—Tall plant and fine stem. Flowers of beautiful peach blossom pink with beautiful deeper throat. Very choice and distinct.	
	"L"—Each, 20c; Doz., \$2.00
	"M"—Each, 15c; Doz., \$1.50
INDIAN SUMMER (Kunderd)—Full size bulbs produce strong spikes with six to eight very massive ruffled flowers open at a time. Color, a blush or light lavender rose-pink on a white ground. Very distinct flower and in general appearance very showy	"L"—Each, \$1.00
	"M"—Each, 75c
J. A. CARBONE (Deiner)—Orange salmon, very iridescent, darker shading toward the outer edge of the petals. Yellow center. Fine, long, well built spikes	"L"—Each, \$1.00
	"M"—Each, 75c
JACOBA VAN BEIJREN (Van Deursen)—A unique violet self-color on erect stem, many well arranged flowers open at a time. Highly recommended.	"L"—Each, 50c; 3 for \$1.25
	"M"—Each, 30c; Doz., \$3.00
JAP LADY (Prestgard)—Bishop purple, velvety blackish purple blotch in the throat. A unique and very attractive color. Extra fine in a vase with whites or yellows.	"L"—Each, \$1.00
JENNY LIND (Hoeg)—Pure soft apricot pink, throat pale yellow, the two colors blending to perfection. Many blooms open at one time. This is an exceedingly refined and attractive new variety.	"L"—Each, 30c; 3 for 75c
	"M"—Each, 20c; Doz., \$2.00
KATHERINE F. HESS (Deiner)—Geranium pink, showing shadings of flame, lighter toward the center. Very large flowers and long spikes. Fine grower. A beautiful variety with a greater future.	"L"—Each, 25c; Doz., \$2.50
	"M"—Each, 15c; Doz., \$1.50
KING OF THE BLUES (Grullemans)—Deep purple blue without markings. Very rare	"L"—Each, \$1.00; 3 for \$2.50
	"M"—Each, 60c; 3 for \$1.50
LACINATUS (Kunderd)—Introduced in 1923 at \$1,000.00 per bulb. It is the forerunner of another new race of Gladioli. Its distinct difference is in its lacinated or fringed petals giving it a very artistic appearance. "Lacinatus" is a rapid multiplier and prolific seed producer. Color a beautiful shade of old rose. Well grown flowers are 3 1/2 to 4 inches across, and spike is slender, graceful and good length. We offer a few bulbs at	"L"—Each, \$10.00
LE MARECHAL FOCH (P. Van Deursen)—One of the best of the recent introductions. Pure delicate rosy pink, wide open, broad petaled. Very large lily-like flower. Blooms two weeks earlier than America, and multiplies rapidly. Invaluable to florists. Fine for forcing.	"L"—Each, 5c; Doz., 50c
LILLY WHITE (Kunderd)—A clear white which is particularly fine for cutting; has a nice formed flower spike, many open. A splendid florist variety.	"L"—Each, 8c; Doz., 75c
LOUISE (Wright)—Large, well opened orchid-like flower. The color is an attractive bright blue lavender, with wine-colored blotch in throat. One of the finest lavenders.	"L"—Each, 15c; Doz., \$1.50
MADAM MONET SULLY (DeGroat)—Ivory white with carmine blotch. A very attractive variety	"L"—Each, 40c; 3 for \$1.00
	"M"—Each, 25c; Doz., \$2.50

MARIE KUNDERD (Kunderd)—A wonderful white. As early as "Chicago White." Of purest white with an almost invisible soft pink line in center of lower petals. The finest early white in existence.

"L"—Each, 35c; Doz., \$3.50

"M"—Each, 20c; Doz., \$2.00

MARIETTA METZNER—A delicate shade of light salmon, beautifully blended with light orange, the lower petals shading to a bright burnt orange. A marvelous Gladiolus of extra large size and splendid spike. Always admired, in great demand. This beauty is rated by the eminent Gladiolus expert, Mr. Chas. E. F. Gersdorff, as follows. Exhibition 97 per cent, Commercial 95 per cent out of a possible 100. We believe his judgment is endorsed by every one who has purchased Marietta.

"L"—Each, 75c; 3 for \$1.85

MARSHALL FOCH (Kunderd)—Many giant flowers open at one time on very strong stem and plant. Color of finest salmon pink, flowers slightly ruffled "M"—Each, 15c; Doz., \$1.50

MARY PICKFORD (Kunderd)—An extraordinary beautiful flower of most delicate creamy white, with finest soft sulphur yellow throat.

"L"—Each, 10c; Doz., \$1.00

MAURICE FULD (L. Merton Gage)—Large, well expanded flowers of rich rose doree with blotch of Tyrian rose on pure white throat. Very striking.

"L"—Each, \$2.00; 3 for \$5.00

"M"—Each, \$1.25; 3 for \$3.10

MRS. ARTHUR MEEKER (Kunderd)—Exceptionally fine, rich, deep American Beauty rose color. A very beautiful and unusual color.

"L"—Each, 25c; Doz., \$2.50

"M"—Each, 15c; Doz., \$1.50

MRS. DR. NORTON (Kunderd)—Finest cream and pink. The sensation among the newer Gladioli shown at the American Gladiolus Society's shows the past six seasons. Everywhere awarded the highest honors.

"L"—Each, 10c; Doz., \$1.00

MRS. FREDERICK C. PETERS (Fisher)—The color is a beautiful shade of rose lilac, with crimson blotch, bordered white on lower petals; resembling an orchid in color. Flowers are of large size, and many open at a time, on a strong, perfectly straight spike. "L"—Each, 35c; Doz., \$3.50
"M"—Each, 20c; Doz., \$2.00

MRS. H. E. BOTHIN (Deiner)—Light geranium pink, heavily ruffled. Flame scarlet center. Strong, well built spikes; first-class show and cut flower variety. One of the loveliest combinations in Gladioli.

"L"—Each, 20c; Doz., \$2.00

MRS. J. K. ARMSBY (Deiner)—Coral pink, delicately penciled with vermillion near the edges. Throat cream, speckled with ruby. Flowers very large, a great many opening at one time, and of great lasting quality. This is one of our finest productions and is sure to satisfy any critic.

"L"—Each, \$1.00; 3 for \$2.50

MRS. JOHN R. WALSH (Deiner)—Heavily ruffled, flesh pink. Three lower petals of flame shading into dark ruby at the throat. Flowers are very large. This is a seedling of Mrs. Pendleton, Jr. It is a magnificent variety that should be in every collection. "M"—Each, 25c; Doz., \$2.50

MRS. DR. PRESTGARD (Prestgard)—Pure snow-white without any trace of markings. Blooms of good substance, many open at a time. Tall and strong plant. The queen of all whites. "L"—Each, \$2.00; 3 for \$5.00

MRS. NEWELL VANDERBILT (Deiner)—Light salmon pink, heavily ruffled. Throat sulphur yellow, mottled and striped with crimson. Large flowers, clean grower and A-1 variety. "L"—Each, 50c; 3 for \$1.25

MRS. RICHARD LOHRMAN (Deiner)—Creamy shell pink with pale yellow lip. A color rivaling the finest orchid. Flowers are very large and edges heavily ruffled. Long, sturdy spikes which sometimes kink, wonderful for decorative purposes. A variety of indescribable beauty.

"M"—Each, 50c; 3 for \$1.25

MR. H. A. HYDE (Deiner)—Snow white with blush pink trace throughout. Finely built spikes. Excellent cut flower variety.

"M"—Each, 25c; Doz., \$2.50

MR. W. H. PHIPPS (Deiner)—La France pink overlaid with light rose salmon, lighter toward the center. Lower petals very faintly striped and speckled with ruby. Flowers enormous. A masterpiece in Gladioli.

"L"—Each, \$1.00; 3 for \$2.50

"M"—Each, 75c; 3 for \$1.85

MURIEL (Pfitzer)—Pale violet blue, orchid blue with purplish blue blotch on lower petals; large open flowers. Excellent substance and arrangement. Tall and straight grower. "L"—Each, 20c; Doz. \$2.00

"M"—Each 15c; Doz., \$1.50

OPALESCENT (Bill's Origination)—Wonderful spikes of very large pale rose lavender. A pure self-color with soft lilac throat lines. A vigorous grower with excellent foliage and strong, straight bloom stalks. Flowers well placed with broad petals of good substance. This will be in demand by florist trade as soon as it becomes known. Be sure to give this a trial.

"L"—Each, 50c; 3 for \$1.25

"M"—Each, 30c; 3 for 75c

ORANGE GLOW (Kunderd)—Very tall, showy spikes with glowing orange salmon flowers. Exceptionally distinct and striking.

"L"—Each, 35c; 3 for 85c

ORANGE FLAME (Kunderd)—Wonderful glowing vermillion orange blooms; very large and magnificently ruffled. A splendid plant and spike.

"L"—Each, \$1.00; 3 for \$2.50

"M"—Each, 75c; 3 for \$1.85

ORANGE GLORY (Kunderd)—Grand orange color with lighter throat; heavily ruffled. A very rich and striking color. "L"—Each, 10c; Doz., \$1.00

PAPILIO (Deiner)—Shrimp pink and apricot. Lip real lemon yellow, speckled with ruby. Immense flowers, very long, strong spikes. .. "L"—Each, \$5.00

PARAMOUNT (Kunderd)—A wonderful blending of pink and cream. Similar to Mrs. Dr. Norton, but more beautiful... "L"—Each, \$1.00; 3 for \$2.50

"M"—Each, 75c; 3 for \$1.85

PEACH ROSE (Kunderd)—An extra choice and distinct deep rose-pink of remarkable color and appearance. A very beautiful variety.

"L"—Each, 30c; 3 for 75c

"M"—Each, 20c; Doz., \$2.00

PINK WONDER (Kemp)—One of the largest and finest varieties ever introduced. It is a strong, vigorous grower with many massive flowers open at one time. The color is stippled pink edges, over white ground, with a silvery sheen over the whole flower. The faint yellow shading the base of the petals is overlaid with rose feathering. Very decorative, and a splendid Gladiolus for forcing. "L"—Each, 15c; Doz., \$1.50

"M"—Each, 10c; Doz., \$1.00

POLA NEGRI (Deiner)—Apricot with yellow lip. Ruffled, shading into old rose and salmon on the outer edges. One of the loveliest color combinations ever seen. Flowers on the spike sometimes come irregular. A very heavy propagator....."L"—Each, 50c; 3 for \$1.25
"M"—Each, 25c; Doz., \$2.50

PRIDE OF HILLEGOM (Velthuys)—Deep, rich scarlet of fiery hue. Lighter throat, with cream lines running through center of lower petals. Tall, strong spikes. A very fine, showy red....."L"—Each, 10c; Doz., \$1.00

PURPLE GLORY (Kunderd)—The giant of the Kunderdii Glory race, and remarkable color. Deepest velvety maroon red."L"—Each, 25c; Doz., \$2.50
"M"—Each, 15c; Doz., \$1.50

RED EMPEROR (Groff)—Immense pure deep scarlet flowers, which are well placed on a tall, wiry stem. Magnificent...."L"—Each, 20c; Doz., \$2.00

RED FIRE (Kunderd)—A seedling of "Princeps." Entire flower of richest pure self-colored bright red. Very striking and showy. Our best bright red Gladiolus"M"—Each, 25c; Doz., \$2.50

REV. EW BANK (Velthuys)—A beautiful light lavender or porcelain blue; distinct and pretty. Blooms well from small bulbs; early.
"L"—Each, 20c; Doz., \$2.00

RICHARD DEINER (Deiner)—Pure geranium pink with a slight sprinkling of ruby on creamy yellow center. Large, flaring blossoms, rivaling an orchid in beauty. The acme of perfection in coloring. This variety has created a sensation wherever shown....."L"—Each, 35c; 3 for 88c
"M"—Each, 20c; Doz., \$2.00

ROBERT J. KUNDERD (Kunderd)—Medium tall, very large, most brilliant deep vermillion or orange scarlet. A wonderful showy self-color.
"M"—Each, 50c; 3 for \$1.25

ROSE ASH (Deiner)—Corinthian red shading into ashes of roses on the outer edges. Lower petals light yellow speckled with ruby. Flowers large and well placed. This variety has a great future.
"L"—Each, 25c; Doz., \$2.50
"M"—Each, 15c; Doz., \$1.50

ROSE GLORY (Kunderd)—A strong, vigorous grower, a magnificent garden variety, adding grace, beauty and color, with its pure rose-pink and deeper pink in throat, to any collection. Its petals have good texture and stand wind and heat well....."L"—Each, 25c; Doz., \$2.50

RUBINI (Heemshirk)—Large flower of a bright salmon scarlet, with pure white mark on lower petals; very distinct and clear color and splendid grower. A fine new variety....."L"—Each, 20c; Doz., \$2.50

SCARLANO (Kunderd)—Bright orange-scarlet, finely ruffled flowers, set rather close on spike but making a very fine display, slender stem, fine for cutting.
"L"—Each 15c; Doz., \$1.50
"M"—Each, 10c; Doz., \$1.00

SCARLET WONDER (Groff)—Unquestionably the best red, flowers very large, 3 and 4 open, well placed on strong spike, stem always straight. Color very brilliant, glowing crimson-scarlet, self-color, practically without streaks or marks, sometimes shows touch of light cream on lower petal. The form of the spike is perfect for florists' use, but is listed as exhibition as well, because of its remarkable color and size.
"M"—Each, 50c; 3 for \$1.25

- SHEILA** (Coleman)—A wonderful new rich salmon. The blooms are large and very graceful. This flower was much admired by our visitors.
 "M"—Each, 10c; Doz., \$1.00
- SNOW BOY** (Kunderd)—Tall and stately, large white; many flowers open at a time; beautifully blotched on lower petals. The large, beautiful flowers are of the finest form....."M"—Each, 10c; Doz., \$1.00
- SULPHUR FRILLS** (Kunderd)—Tall, many medium-sized flowers open at a time. Beautifully ruffled of finest, pure, soft sulphur shade.
 "L"—Each, \$1.00; 3 for \$2.50
 "M"—Each, 75c; 3 for \$1.90
- SULPHUR GLOW** (Kunderd)—A beautiful shade of yellow; many well expanded, intensely ruffled flowers open at a time..."L"—Each, 25c; Doz., \$2.50
- SWEET LAVENDER** (Coleman)—A lovely combination of light lavender pink, blending into creamy yellow, with prominent magenta red blotch. An early flower of excellent substance....."M"—Each, 10c; Doz., \$1.00
- SWEET ROSE** (Kunderd)—Very massive flowers on tall, strong plant of purest deep rose pink with extra large, beautiful red throat. A wonder rose pink.
 "L"—Each, \$3.00
 "M"—Each, \$2.00
- THE ARISTOCRAT** (Bill's Origination)—This is a true Aristocrat among the hundreds of new ones. Large, strong, massive spikes of most delicate coloring. A pale saffron pink flaked deep orange with cream throat and very distinct violet feather. Slightly ruffled and extra large. Several flowers open at a time. The very best we have to offer.
 "L"—Each, \$5.00; 3 for \$12.50
- TRIUMPTATOR** (Krilage)—A very large light shade of red, with just a faint dusting of white deep in throat. Immense large flower on a perfect built spike. Tall and strong grower. This is, no doubt, one of the finest reds in cultivation. Very early....."L"—Each, \$1.50; 3 for \$4.00
 "M"—Each, \$1.00; 3 for \$2.50
- THOMAS T. KENT** (Deiner)—Shell pink overlaid with strawberry. Crimson streak on each petal. Very vigorous in growth. This is one of our largest varieties and heaviest propagators. Spikes very tall.
 "M"—Each, 15c; Doz., \$1.50
- TWILIGHT** (Kunderd)—Beautifully blushed creamy-buff with throat of grandest yellow and pink....."M"—Each, 20c; Doz., \$2.00
- TYCKO ZANG** (Austin)—Tycko blooms are of a beautiful shade of clear salmon pink with a brilliance unsurpassed and possibly unequaled under an electric light. The individual petals which are of good substance are very broad and are rounding at the tips. The flower usually measures five inches in diameter; has white throat faintly dotted with deep cerise. Several blooms are open at one time and well placed on an always straight spike four feet in height. Has broad, heavy foliage and is a good propagator. This grand, new variety will add beauty and distinction to your garden"L"—Each, \$3.00
 "M"—Each, \$2.00
- VEILCHENBLAU** (Pfitzer)—Violet blue large flower of a lovely blue shade, shading to a darker throat. Well formed spike and strong grower for a variety of this color. This variety won the first prize for best single spike at our State Fair, 1924....."L"—Each, \$1.00; 3 for \$10.00
- VIOLET GLORY** (Kunderd)—Massive flowers of a deep violet self-color; deeper in throat. Very rich; mediumly ruffled..."M"—Each, 15c; Doz., \$1.50

VIRGINIA HALE—(Kunderd)—Beautiful soft creamy salmon rose, deeper towards border of all petals. Very refined and beautiful variety.

"L"—Each, 50c; 3 for \$1.25

"M"—Each, 30c; Doz., \$3.00

WILBRINK (Hopman)—A sport of Halley and blooms about the same time; delicate pale pink; somewhat similar to America. A fine florist and cut flower variety "L"—Each, 5c; Doz., 50c

WHITE GIANT (Van Meerbeck)—The largest pure white in existence. The plant makes a sturdy growth and the spikes are long and well filled with many wax-like blooms open at one time. "L"—Each, 15c; Doz., \$1.50

WHITE WONDER (Kemp)—A truly wonderful large pure white, softly tinted pink and entirely without throat markings. Flowers are very large and well placed on strong, straight stem; 5 or 6 open at a time. A splendid grower and blooms well even from small bulbs.

"L"—Each, 15c; Doz., \$1.50

WILLIAM KENT (Deiner)—Creamy shell pink with golden ochre center. Flowers very large. Declared by the biggest experts in Gladioli to be the best ruffled Gladiolus yet produced, considering size and amount of flowers open at one time. Fifteen open flowers at once is no rarity, while most of the ruffled varieties have only 3 to 4 open flowers at one time.

"L"—Each, \$2.00; 3 for \$5.00

YELLOW GLORY (Kunderd)—Upper petals fine deep canary yellow; lower petals deeper daffodil yellow with large, neat, purplish pink blotches. Tall, fine stem; beautifully ruffled yellow variety. A very effective vase and show flower "L"—Each, 75c; 3 for \$1.88

"M"—Each, 50c; Doz., \$5.00

Primulinus Hybrids

- ALICE TIPLADY** (Kunderd)—A grand, large primulinus of most beautiful orange saffron color.....“M”—Each, 8c; Doz., 75c
- ALMA GLUCK** (L. Merton Gage)—A primulinus hybrid of brilliant peach red with rich yellow throat markings. Very distinct and fine for cutting.
“L”—Each, 25c; Doz., \$2.50
- BOBOLINK** (Kunderd)—Tall, splendid spike, orange tinted yellow with entire lower petals of richest deep daffodil yellow, deeper in throat.
“M”—Each, 10c; Doz., \$1.00
- BUTTERBOY** (Kunderd)—An extra tall, strong plant and giant bulb. Large buttercup yellow flowers, nicely spaced on spike. A decidedly distinct and showy primulinus variety of much merit....“L”—Each, 40c; Doz., \$4.00
- DOROTHY WHEELER** (Kunderd)—Named by Fairbanks. Tall plant, very large and massive flowers of richest rose pink with lighter throat. A beautiful vase variety,“L”—Each, 15c; Doz., \$1.50
- E. B. WILLIAMSON** (Kunderd)—Named in honor of the world's famous originator of Irises. Color a deep mallow purple or Tyrian pink. An unusual color which attracts much attention. A rare color in the Gladiolus and very desirable for floral uses.....“L”—Each, \$1.50; 3 for \$3.75
“M”—Each, \$1.00; 3 for \$2.50
- GOLDEN BUTTERFLY** (Kunderd)—Grand canary yellow color. Lower petals deeper yellow, faintly blushed on outside of upper petals. Very wide open, butterfly form“L”—Each, 25c; Doz., \$2.50
- GOLDEN FRILLS** (Kunderd)—A large and open flower. Deep rich daffodil yellow with slight pink lines on lower petals. Intensely ruffled and very choice“L”—Each, \$25.00
- GOLDEN SWALLOW** (Austin)—A beautiful clear soft yellow with no throat markings. Petals are finely ruffled, giving the blooms an artistic effect. One of the most beautiful types offered. Lovely when massed.
“L”—Each, 50c; Doz., \$5.00
- JEWELL** (C. Zeebraten)—A new primulinus, daintily beautiful flower of clear salmon-pink with golden yellow throat.....“L”—Each, 15c; Doz., \$1.50
- MAIDEN'S BLUSH** (Gruellemans)—Unquestionably the finest pink Gladiolus of the primulinus type. It is a strong grower, bearing medium to large flowers of a most exquisite shade of maiden's blush pink. Delicate, dainty, beautiful,“L”—Each, 10c; Doz., \$1.00
- MING TOY** (Kunderd)—Very large flowers of finest form; showy, deep buff yellow throat; tall plant. Creates a sensation wherever shown.
“M”—Each, 15c; Doz., \$1.50
- MYRA** (Kunderd)—A giant flower prim. hybrid. Deep salmon over yellow ground; yellow throat with pink lines; tall, slender stem. Exquisite and showy“L”—Each, 10c; Doz., \$1.00
- ORANGE QUEEN** (Pfitzer)—Copper orange. This shade does not yet appear in the Gladiolus world. The germination and growth are excellent. Primulinus Grandiflorus type,“L”—Each, 50c; 3 for \$1.25
“M”—Each, 30c; Doz., \$3.00
- SALMON BEAUTY** (Kunderd)—Very large flowered primulinus. Deep salmon with rich salmon yellow throat.....“M”—Each, 5c; Doz., 50c

SHELL PINK (Kunderd)—Tall plant; large flowered rose pink flowers with slightly mottled white throat. One of the very finest blending of colors in the primulinus class..... "L"—Each, 25c; Doz., \$2.50
"M"—Each, 15c; Doz., \$1.50

SONIA (Kunderd)—Beautiful, large, bright red. Unusual shade among primulinus "M"—Each, 15c; Doz., \$1.50

SOUVENIR (Gravereau)—Pure golden yellow Primulinus Grandiflorus. First-class certificate, Haarlem, 1921. The most perfect flowering Gladiolus of the purest golden yellow color..... "L"—Each, 15c; Doz., \$1.50

VANITY (Bill's Origination) (Prim.)—An extraordinary primulinus hybrid. Very large blooms on massive stalks four feet or more in height with 7 to 9 flowers open at a time. LaFrance pink flushed over cream ground with stippling of hermosa pink on cream yellow throat. Open, winged flowers with petals reflexed at the tips. Often referred to as the apple blossom pink primulinus..... "L"—Each, 35c; Doz., \$3.50
One-half dozen at the dozen rate.

SPECIAL ASSORTMENTS

All named varieties **not labeled**. Many of our customers don't care to grow the different varieties separately under name but prefer to get a larger number of bulbs for the money expended so as to have lots of fine flowers in the garden and for the house during blooming season. For those of our friends who wish us to do so, we will put up special assortments of many different varieties, colors and types.

Assorted colors, large blooming size.....	\$4.00 per 100
	\$32.00 per 1000
Assorted colors, medium blooming size....	\$2.50 per 100
	\$20.00 per 1000

Half above amount at same rate.

You will be well pleased with these assortments if you will try them.
Just say—So many assorted colors, large or medium.

Letters From Some of My Satisfied Customers

Marne, Mich., Oct. 4, 1925

Mr. A. J. Anderson,
White Bear Lake, Minn.

Dear Sir:

I have had such good luck with your bulbs this year that I want more this fall or next spring.

Yours truly,
C. B. S.

Dowagiac, Mich., Mar. 21, 1925

A. J. Anderson,
Dear Sir:

I like to give praise where praise is due. I also like to kick when I have one coming. I am writing two letters today; one to you to praise you for your prompt service and fine healthy looking bulbs which I just received—the other to a scoundrel who shipped me also an order, which was immediately sent back to him. They were undersized, unhealthy, and he did not even give full count. Sorry I could not have given you a larger order this year, but you can count on me from now on.

Thanks very much.

Yours truly,
H. B. I.

Redwood Falls, Minn.,
April 20, 1925

Mr. J. Anderson,
White Bear Lake, Minn.

Dear Sir:

Thanks for the fine Gladioli bulbs which I received, also for the extras. I surely appreciate such a liberal count. Nicest lot of Gladioli bulbs I ever bought.

Yours truly,
E. E. M.

Penn Yan, N. Y., April 2, 1925

Mr. Anderson:

Am very much pleased with the bulbs you sent me. Thank you for the extras.

Am looking forward with a great deal of pleasure to the time they will be in bloom.

Yours sincerely,
J. E. G.

Syracuse, N. Y., Dec. 28, 1925

Mr. A. J. Anderson,
White Bear Lake, Minn.
My Dear Mr. Anderson:

Your favor of the 15th just received. The 40 bulbs of "Shell Pink" came O. K. Please accept my thanks for sending the additional bulbs to make up the value in the difference of price. I assure you that I appreciate your conscientious methods. There are very few growers who would have dealt as you have. I also wish to thank you for the 25 bulbs of—which you sent for trial.

I shall throw all of the bulb business that I can in your direction in appreciation of your treatment and good service.

Thanking you again for your generosity, and wishing you a happy and prosperous New Year. I am,

Very truly yours,
N. V. D.

Waterbury, Conn., March 31, 1925
A. J. Anderson,

White Bear Lake, Minn.

Dear Mr. Anderson:

The bulbs were received in perfect condition and to tell you I am pleased with them, does not do it justice; they were wonderful bulbs. Every one of them beyond criticism. As for the extra count, I believe you have overdone it and are too liberal.

I am indeed fortunate to have ordered the most of my stock from you.

With best wishes,

H. W. S.

Lattimer Mines, Pa., April 8, 1925
Mr. A. J. Anderson,

White Bear Lake, Minn.

Dear Sir:

The bulbs ordered from you arrived yesterday and I have never seen finer bulbs. The quality, appearance and condition of the bulbs leave, I think, nothing to be desired. It shall be my desire to produce flowers in keeping with the bulbs. For the extras I thank you.

Yours very truly,

F. W. P.

Mr. A. J. Anderson,
White Bear Lake, Minn.

Dear Sir:

The Gladiolus Bulbs shipped on the 10th came yesterday, the 18th, in good shape. Thanks for the liberal way in which you filled my order, also for the six Jewells gratis. I am very much interested in the Primulinus type, and want to work up a good stock for cutting. Do not care so much for the large kinds. Trusting I may be able to send you future orders, I am,

Very truly yours,

M. M.

Bridgeport, Conn., Dec. 9, 1924
A. J. Anderson,
White Bear Lake, Minn.

Dear Sir:

Bulbs came through in fine shape. Many thanks for your very generous filling of my order; also for the complimentary package of "Vesuvius." It gives me pleasure to say that although I have been buying bulbs for many years, I never before received so many high-grade bulbs for so little money. Am inclosing check to cover postage advanced. Again thanking you, I remain,

Very truly yours,

H. B. S.

Denver, Colo., Dec. 6

Dubuque, Iowa, April 11, 1924
A. J. Anderson.

Sir:

I have just unpacked your order No. , and feel that I owe it to you to acknowledge the truly remarkable bulbs you sent me, also to thank you for the very good value in "extras" for so small an order.

In looking over my list I find I have purchased bulbs from seven different concerns. One hundred and fifty different varieties, and not a single bulb came up to several of those you sent me. If these bulbs fulfill their promise when blooming time comes you will surely hear from me again, as I hope to own every worthwhile Gladiolus that I can afford to buy. I trust you will let me have your next season's catalogue, especially if you add any new varieties to your list.

Respectfully,

E. R.

Hyde Park, Mass., Dec. 15, 1924
Mr. A. J. Anderson,

White Bear Lake, Minn.

Dear Sir:

Bulbs received O. K., and believe me, they are some bulbs. Wish you would just slip me the secret of growing them so large and fat. I think those first size —— beat anything I ever saw. Given half a chance, such bulbs will surely throw some wonderful flowers. Thank you for your generous treatment both as to count and size. I certainly appreciate it. With the compliments of the season and best wishes for your continued success.

I am, very sincerely,

C. R. H.

Omaha, Neb., Nov. 29, 1924
A. J. Anderson,

White Bear Lake, Minn.

Dear Sir:

Just a line to let you know that the bulbs have been received and they surely look fine. I also wish to thank you for the liberal count, and the gratis supply of White Wonder. I do not see how the bulbs can be any better than the ones you sent.

Your truly,

G. S.

Grand Rapids, Mich., Dec. 13, 1924
A. J. Anderson,

White Bear Lake, Minn.

Dear Sir:

Received the bulbs in fine condition. I am so pleased with them. They are all I expected and more. I thank you kindly for the courteous treatment, prompt service and extra bulbs. Please send me your catalogue that if I have occasion to order more, I shall know where to place my order. Again thanking you,

I remain,

A. C. L.

N. E. W.

Toronto, Ont., April 7, 1924
Dear Mr. Anderson:

The Glad bulbs I ordered from you came to hand O. K., and must say that they are extra quality No. 1 in every respect. You should succeed for you evidently believe in giving your customers a square deal.

Respectfully yours,

J. B.



